

**J E A N N A H R A E L E E**  
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## **EMPLOYMENT**

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- 2017-Present     Economist, Millennium Challenge Corporation
- 2016-2017     International Economist, United States International Trade Commission
- Co-authored research paper on detecting corruption in international trade data
  - Provided technical assistance to the Office of the United States Trade Representative on issues related to trade with China and India
  - Led review of literature for special chapter of study on import restraints and global value chains
- 2015-2016     Senior Analyst/PhD Economist, International Economic Growth Division, Abt Associates, Inc.
- Led quantitative analysis for monitoring and evaluation of DFID-funded results-driven financing projects in agriculture for Uganda and Vietnam
  - Led quantitative analysis for monitoring and evaluation of Millennium Challenge Corporation-funded framework to modernize procurement in Indonesia
- 2013-2015     Postdoctoral Research Fellow, Financial Access Initiative (FAI) and New York University Robert F. Wagner School of Public Service
- Led implementation of field project promoting and evaluating adoption of mobile-based banking products among migrant workers in Bangladesh
  - Analyzed experimental data on cash-based transfers to lower-income households in United States
  - Received grants from the International Growth Centre and the Institute for Money, Technology and Financial Inclusion, as well as funding from the Bill and Melinda Gates Foundation
  - Advisor on digital finance and financial inclusion, Global Development Lab, United States Agency for International Development
- 2013-2015     Consultant, United Nations Development Programme (UNDP)
- Conducted analysis for and compiled policy report on service sector employment growth and youth with UNDP's Bureau for Development Policy
- 2011-2013     Labor Economist Consultant and Economist Consultant, World Bank
- Led analysis of growth patterns and job creation in middle-income countries and internationally
  - Studied and analyzed patterns in firm dynamics in developing countries
  - Conducted analysis of inequality and public service provision
- 2010             Consultant, World Bank
- Conducted analysis of data on firm decision-making through political conflict
- 2009             AEA CSWEP Summer Economics Fellow, Federal Reserve Bank of Boston
- Studied employment decisions of urban manufacturing firms in Brazil
- 2003-2004     Research Assistant to Michael Kremer and David Laibson, Harvard University and National Bureau of Economic Research
- Researched investment decisions in 401(k) plans for individual investors and interactions with overall market events using event study methods; researched market incentives for pharmaceutical and vaccine development

## **EDUCATION**

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- 2004-2010     Ph.D. in Economics, Harvard University
- Dissertation Title: Essays in Development Economics and Labor Economics
  - Committee: Michael Kremer (chair), Lawrence F. Katz, Sendhil Mullainathan
  - Researched rural microenterprise in Kenya, gender and women's empowerment in health in Zambia, employment in Brazil, and vaccine development incentives – published in the *American Economic Review*, the *American Economic Review Papers and Proceedings*, and *Health Economics*
  - National Science Foundation Graduate Research Fellow, William and Flora Hewlett/Population Reference Bureau Dissertation Fellow, Eliot Dissertation Fellow
- 2004-2007     A.M. in Economics, Harvard University
- 1999-2003     A.B. in Physics, Harvard University

## **PUBLICATIONS**

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“Household Bargaining and Excess Fertility: An Experimental Study in Zambia” Joint with Nava Ashraf (London School of Economics) and Erica Field (Duke University). *American Economic Review*. July 2014.

“Behavioral Biases and Firm Behavior: Evidence from Kenyan Retail Shops.” Joint with Michael Kremer (Harvard University), Jonathan Robinson (University of California Santa Cruz) and Olga Rostapshova (Social Impact). *American Economic Review Papers and Proceedings Issue*, May 2013.

“Advance Market Commitments for Vaccines Against Neglected Diseases: Estimating Costs and Effectiveness.” Joint with Ernst R. Berndt (MIT), Rachel Glennerster (MIT), Michael R. Kremer (Harvard University), Ruth Levine (Center for Global Development), Georg Weizsacker (London School of Economics) and Heidi L. Williams (MIT). NBER Working Paper. No. 11288. *Health Economics*. May 2007.

“Small-scale Variations in Seismic Anisotropy Near Kimberley, South Africa.” Joint with Matthew J. Fouch (Arizona State University), Paul G. Silver (Carnegie Institution of Washington), and David R. Bell (Carnegie Institution of Washington). *Geophysical Journal International*. May 2004.

## **WORKING PAPERS**

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“Tariff Evasion in Global Trade Data.” Joint with Ross Hallren (USITC). October 2016.

“Poverty and the Propensity to Save: Experimental Evidence from the U.S. Financial Diaries.” Joint with Jonathan Morduch (New York University). August 2016.

“Rates of Return, Optimization Failures and Behavioral Biases: Evidence from Kenyan Retail Shops.” Joint with Michael Kremer (Harvard University), Jonathan Robinson (University of California Santa Cruz) and Olga Rostapshova (Social Impact). April 2016.

“Peer Influence and Pro-Social Motivations in Technology Adoption: Evidence from bKash.” Joint with Jonathan Morduch (New York University), Abu Shonchoy (IDE-JETRO) and Hassan Zaman (World Bank). August 2015.

“Cross-industry Interlinkages in Employment Growth: Evidence from Brazil and the United States.” Joint with Daniel R. Carvalho (University of Southern California Marshall School of Business). November 2014.

“The Process is the Punishment: Juror Demographics and Case Administration in State Courts.” October 2014.

“The Role of Sectoral Growth Patterns in Labor Market Development.” Joint with F. Javier Arias-Vazquez (World Bank) and David Newhouse (World Bank). Background paper for the World Bank World Development Report. August 2012.

“Cognitive Skills and Youth Labor Market Outcomes.” Joint with David Newhouse (World Bank). Background paper for the World Bank World Development Report. September 2012.

## **SELECTED HONORS, GRANTS AND FELLOWSHIPS**

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International Growth Centre, 2014.

Institute for Money, Technology and Financial Inclusion, 2014.

Eliot Dissertation Completion Fellowship, Harvard University, 2009-2010.

William and Flora Hewlett Foundation/Population Reference Bureau Dissertation Fellowship, 2007-2009.

Price Theory Scholar, Becker Center on Chicago Price Theory, University of Chicago, 2006.

National Science Foundation Graduate Research Fellowship, 2004-2007.

## **PRESENTATIONS**

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World Bank DIME Seminar (2015). New York University Robert F. Wagner School of Public Service (2014). Baruch College School of Public Affairs, City University of New York (2014). School of Oriental and African Studies, University of London (2014). Vassar College (2014). Hunter College, City University of New York (2014). Queens College, City University of New York (2014). Rutgers University (2013). Korea Development Institute School of Public Policy and Management (2011). Asian Meeting of the Econometric Society, Korea University (2011). American Law and Economics Association Annual Meeting, Columbia Law School (2011). Conference on Empirical Legal Studies, Yale Law School (2010). NBER/Gates Foundation African Successes Project Meeting (2008). Hewlett/PRB Research Conference on Population Impacts on Economic Development (2007). NEUDC (2007). University of Chicago Graduate School of Business Microeconomics Faculty Lunch (2006).

## **OTHER**

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Referee Service: *Quarterly Journal of Economics*. *Journal of Health Economics*. *Empirical Economics*. *Review of Economics and Statistics*. *Journal of Public Economics*. *Economic Development and Cultural Change*. *Journal of Development Economics*. *American Economic Review*.

Languages: English (native), French (intermediate), Spanish (beginner)

Programming: Stata, SAS, R, Matlab

Citizenship: United States