Iain Guthrie Osgood

University of Michigan
Department of Political Science
Haven Hall, Office 6741
505 South State Street
Ann Arbor, MI 48109-1045

Phone: (617) 230-3451
Office: (734) 615-9106
Email: iosgood@umich.edu
Web: sites.google.com/a/umich.edu/iainosgood
CV Date: July 2018

Academic Positions

University of Michigan, Ann Arbor, MI
Assistant Professor, Department of Political Science, 2013-

Education

Harvard University, Cambridge MA
PhD Government, May 2013
AM Statistics, November 2011

SOAS University of London, London UK
MSc Middle East Politics, June 2004

Cornell University, Ithaca NY
BA Government, May 2003

Published Articles

"Firms in Trade and Trade Politics." With In Song Kim. *Forthcoming, Annual Review of Political Science.*

"The Multidimensional Design of International Institutions: A Conjoint Analysis of the Preferences of Firms." With In Song Kim, Thomas Bernauer, Helen Milner, Gabriele Spilker, and Dustin Tingley. *Forthcoming, International Studies Quarterly*.

"International Trade at the Margin: Estimating the Economic Implications of Preferential Trade Agreements." With Gabriele Spilker, Thomas Bernauer, In Song Kim, Helen Milner, and Dustin Tingley. *Forthcoming, Review of International Organizations*.

"Sales, Sourcing, or Regulation? Evidence from the TPP on What Drives Corporate Support for Trade" *Forthcoming*. "Megaregulation Contested: Global Economic Ordering After TPP". Benedict Kingsbury, David Malone, Richard B. Stewart, and Atsushi Sunami, eds. Oxford University Press.

"Intellectual Property Provisions and Support for US Trade Agreements." With Yilang Feng. *Forthcoming, Review of International Organizations*

"Globalizing the Supply Chain: Firm and Industrial Support for US Trade Agreements." *International Organization*. 72 (2):

Published Articles Cont.

"Industrial Fragmentation over Trade: The Role of Variation in Global Engagement." *International Studies Quarterly*. 61 (3):642-659.

"Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets." With Margaret Peters. 2017. *Quarterly Journal of Political Science*. 12 (2):143–183.

"The Breakdown of Industrial Opposition to Trade: Firms, Product Variety and Reciprocal Liberalization." 2017. *World Politics*. 69 (1):184–231.

"The Charmed Life of Superstar Exporters: Firms and Trade Policy in Costa Rica." With Dustin Tingley, Thomas Bernauer, In Song Kim, Helen Milner, and Gabriele Spilker. 2017. *Journal of Politics*. 79 (1):133–152.

"Differentiated Products, Divided Industries: Firm Preferences over Trade Liberalization." 2016. *Economics and Politics*. 28 (2):161–180.

Work in Progress

"The Political Origins and Consequences of Intra-Industry Trade." *Under review*.

"The Service Economy: Understanding Sectoral Differences in Patterns of Lobbying for Trade in the U.S." With Leonardo Baccini and Stephen Weymouth. *Under review*.

"Exports, Jobs, Growth! Congressional Hearings on US Trade Agree -ments." With Jieun Lee. *Under review*.

"Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization."

"Intimidated Investors? Host Market and Industry Characteristics Shape FDI's Reaction to Terror." With Corina Simonelli.

"The Climate Lobby." With Jared Cory.

"The Best Defense is Temporary Protection."

Teaching

Political Science 369: International Economic Relations
- Fall 2013, Undergraduate Lecture
- Fall 2015, Undergraduate Lecture
- Fall 2016, Undergraduate Lecture

Political Science 490: Game Theory and Formal Models
- Fall 2017, Undergraduate Lecture

Political Science 498: Politics of International Trade
- Fall 2013, Undergraduate Seminar
- Fall 2014, Undergraduate Seminar

Teaching Ccontinued

Political Science 598: Mathematics for Political Scientists
Fall 2014: Graduate Lecture
Fall 2015: Graduate Lecture
Fall 2016: Graduate Lecture
Fall 2017: Graduate Lecture

Political Science 666: International Political Economy
Winter 2017, Graduate Seminar

Political Science 688.004: Politics of International Trade
Fall 2013, Graduate Seminar

Conference Papers

"Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization." MPSA Conference, April 2018.

"The Service Economy: Understanding Sectoral Differences in Patterns of Lobbying for Trade in the U.S." With Leo Baccini and Steve Weymouth. PEIO Conference, February 2018.

"Exports, Jobs, Growth! Congressional Hearings on US Trade Agree -ments." With Jieun Lee. APSA Conference, September 2017.

"The Service Economy: Understanding Sectoral Differences in Patterns of Lobbying for Trade in the U.S." With Leo Baccini and Steve Weymouth. APSA Conference, September 2017.

"Invisible No Longer: Service Firms in the Politics of Trade." With Leo Baccini and Steve Weymouth. MPSA Conference, April 2017.

"Intellectual Property Provisions and Support for US Trade Agreements." PEIO Conference, January 2017.

"Globalizing the Supply Chain: Firm and Industrial Support for US PTAs." IPES Conference, November 2016.

"Intellectual Property Provisions and Support for US Trade Agreements." APSA Conference, September 2016.

"The Best Defense is Temporary Protection." MPSA Confer -ence, April 2016.

"The Charmed Life of Superstar Exporters: Firms and Trade Policy in Costa Rica." With Dustin Tingley, Thomas Bernauer, Insong Kim, Helen Milner, and Gabriele Spilker. IPES Conference, November 2015.

"Globalizing the Supply Chain: FDI, Intermediates and Firm Support for Trade." APSA Conference, September 2015.

Conference Papers cont.

"Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets." With Margaret Peters. APSA Conference, September 2015.

"Divided Industries in the Fight for Two US Free Trade Agreements." MIPSA Conference, October 2014.

"Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets" MPSA Conference, Scheduled April 2014.

"Divided Industries with Global Production and Sourcing" MPSA Conference, Scheduled April 2014.

"Divided Industries in the Fight for Two US Free Trade Agreements." IPES Conference, October 2013.

"Resistance at Home and Allies Abroad: Firms, Industry Associa -tions and Support for Trade." APSA Conference, September 2013.

"Determining Trade Policy with Divided Industries." MPSA Confer -ence, April 2013.

"Product Differentiation, Intra-Industry Heterogeneity and Prefer -ences over Trade Policy." MPSA Conference, April 2012.

Fellowships and Awards

The Eldersveld Prize, UM Department of Political Science, Spring 2018.
$500 honorarium.

University of Michigan Office of Research (UMOR) Faculty Grants and Award Program, Summer 2017
$10496 grant from UMOR, LSA, UM Department of Political Science

Rackham Summer Research Grants Program, Summer 2014
Rackham Graduate School, Univ. of Michigan, with Jason Davis

The Senator Charles Sumner Dissertation Prize
Department of Government, Harvard University, May 2013.

WCFIA Dissertation Completion Fellowship
Complete stipend and tuition for academic year, 2012-13.

Graduate Student Associate, WCFIA, 2009-2011 and 2012-13.

Derek Bok Center Certificate of Distinction in Teaching
Government 2001 (Spring 2010); Government 2000 (Fall 2009); Social Analysis 46 (Fall 2009); Social Analysis 46 (Spring 2009).

GSA Research Grant, WCFIA, 2010 and 2011.

IQSS Research Grant, 2010-2011.

Political Economy Fellowship, IQSS, 2008-2009
One semester tuition and stipend.

Harvard Graduate School of Arts and Sciences Fellowship
Graduate fellowship for 4 years, tuition and stipend, 2006-11.

Invited Presentations

"Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization" University of Zurich. May 2018.

"Vanguards of Globalization: A Portrait of Firms in America's Pro-Trade Coalition." Browne Center for International Politics, University of Pennsylvania. November 2017.

"Globalizing the Supply Chain: FDI, Intermediates and Firm Support for Trade." PIPES, University of Chicago, February 2016.

Academic Advising

Dissertation Committees
Timm Betz. PhD, 2015. Texas A&M.
Ibrahim Gunay. PhD, 2016. SUNY Albany.
Adrian Shin. PhD, 2016. University of Colorado Boulder.
Maiko Heller. PhD, 2017.
Alton Worthington. PhD Candidate.
Jason Davis. PhD Candidate. Post Doc, Browne Center, UPenn.
Jieun Lee. PhD Candidate.
Nicole Wu. PhD Candidate.
Yilang Feng. PhD Candidate.
Young Ro. PhD Student.

Undergraduate Honors Theses
Jack Hibbard, 2017. High honors.
Ethan Miles, 2017. Highest honors.

Graduate Teaching

Government 2001: Advanced Quantitative Research Methodology
TF, Spring 2010, for Prof. Gary King

Government 2000: Introduction to Quantitative Methods
TF, Fall 2009, for Prof. Adam Glynn

SA 46: Thinking About Politics, A Rational Choice Approach
TF, Fall 2009, for Prof. Ken Shepsle
TF, Spring 2008, for Prof. Ken Shepsle

HS A-51: The Modern World Economy, 1873-2000
TF, Fall 2008, for Prof. Jeff Frieden

Government 1740: International Law
TF, Summer 2008, for Prof. Beth Simmons
TF, Fall 2007, for Prof. Beth Simmons

Other Writings

"Escape through Export: Can Access to Foreign Markets Help Women-Owned Enterprises?" *The Political Economist*, Fall 2016, Vol XII, Issue 2.

"Answer Key" for *Analyzing Politics: Rationality, Behavior and Institutions*, 2nd ed. Kenneth A. Shepsle. WW Norton & Company. 2010.

Languages	Modern Standard Arabic; Egyptian Colloquial Arabic Advanced Certificate in MSA, ALI, AUC, 2005-6. Diploma in Communicative Arabic, SOAS, 2004-5.
Research Assistance	Research Assistant for Prof. Kenneth Shepsle. Research on development of problems and discussion questions for *Analyzing Politics: Rationality, Behavior and Institutions*, 2nd ed.