

JOSHUA M. ACKERMAN

CURRICULUM VITAE

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EDUCATION

2007 Ph.D., Social Psychology. Arizona State University
 2003 M.A., Social Psychology. Arizona State University
 1998 B.A., Psychology/Biological Anthropology. Duke University

ACADEMIC POSITIONS

2023 Professor of Psychology, University of Michigan
 2022 – present Associate Professor of Marketing, University of Michigan (dry appointment)
 2018 Visiting Associate Professor, UCLA
 2017 – present Associate Professor of Psychology, University of Michigan
 2017 – present Faculty Associate, Research Center for Group Dynamics, ISR
 2014 – 2017 Assistant Professor of Psychology, University of Michigan
 2014 Associate Professor of Marketing, MIT Sloan School of Management
 2011 – 2014 Class of 1957 Career Development Professor, MIT Sloan School of Management
 2009 – 2014 Assistant Professor of Marketing, MIT Sloan School of Management
 2007 – 2009 Post-doctoral Associate, Psychology, Yale University

RESEARCH INTERESTS

Evolutionary Psychology	Social Cognition	Threat Perception
Infectious Disease	Motivation & Emotion	Social Ecology

GRANTS, AWARDS, FELLOWSHIPS*External Funding*

- “Concealing Infectious Disease,” PI, funded. *National Science Foundation*. Total award: \$525,000 (2022-2025)
- “Evaluating impact of COVID-19 experiences and vaccine hesitancy on uptake of adult vaccines and control of vaccine-preventable disease,” co-I, pending. *National Institutes of Health* (2022-2027)

- “Buffering social consequences of an evolving epidemic: Exploration of cultural evolution of coronavirus-induced pathogen fear and prejudice,” co-PI, submitted. *Canadian Institutes of Health Research* (2020)
- “The Role of the Self in the Behavioral Immune System,” PI, submitted. *National Science Foundation* (2018)
- “‘Second Earth’: Psychological Consequences of the Internet Ecology,” PI, submitted. *National Science Foundation* (2018)
- “Grounding the Behavioral Immune System in Mental and Physiological Processes,” PI, funded. *National Science Foundation*. Total award: \$380,000 (2012-2017)

Internal Funding

- UM Associate Professor Support Fund: “Psychological Consequences of Ecological Mismatch” \$30,000 (2020-2023)
- UM MCubed Program: “Product perception during times of stress” \$15,000 (2020)
- UM Office of Research Grant: \$15,000 (2017)
- MIT Junior Faculty Research Assistance Program, Total award: \$73,000 (2011, 2012)

Honors & Awards

- Fellow, Association for Psychological Science (2018)
- Member, Society for Experimental Social Psychology (2013)
- Graduate Student Poster Award – 1st place, *Society for Personality and Social Psychology*
- Graduate Fellowship and Graduate Academic Scholarship, *Arizona State University*

PUBLICATIONS¹

1. Merrell, W. M., Choi, S., & Ackerman, J. M. (in press). When and why people conceal infectious disease. *Psychological Science*.
2. Ackerman, J. M., Merrell, W. M., & Williams, L. E. (in press). Consumer psychology. In D. Carlston, K. Johnson, & K. Hugenberg (Eds.), *The Oxford Handbook of Social Cognition*, 2nd edition. New York: Oxford University Press.
3. Kitayama, S., Salvador, C., & Ackerman, J. M. (2023). The germ aversion paradox: When germ aversion predicts reduced alpha power suppression to norm violations. *Current Research in Ecological and Social Psychology*, 5, 100150.
4. Choi, S., Merrell, W. N., & Ackerman, J. M. (2023). Safety first, but for whom? Shifts in risk perception for self and others following COVID-19 vaccination. *Social Psychology and Personality Compass*, 17, e12757.
5. Ackerman, J. M., Borinstein, A., Kaji, J., Bekier, J., Wrinn, C., Dockendorf, T. (2023). A dynamic segmentation of U.S. women during the COVID-19 pandemic. *International Journal of Consumer Studies*, 47, 1226-1240.

¹ Underlined names reflect co-authors who were students during research and/or publication phases.

6. Fessler, D. M. T., Merrell, W. N., Holbrook, C., & Ackerman, J. M. (2023). Beware the foe who feels no pain: Associations between relative formidability and pain sensitivity in three U.S. online studies. *Evolution and Human Behavior*, *44*, 1-10.
7. Hoover, L. V., Ackerman, J. M., Cummings, J. R., & Gearhardt, A. N. (2023). The association of perceived vulnerability to disease with cognitive restraint and compensatory behaviors. *Nutrients*, *15*, doi.org/10.3390/nu15010008
8. Choi, S., Merrell, W. N., & Ackerman, J. M. (2022). Keep your distance: Different roles for knowledge and affect in predicting social distancing behavior. *Journal of Health Psychology*, *27*, 2847-2859.
9. Liu, T., Ackerman, J. M., & Preston, S. D. (2021). Dissociating compulsive washing and hoarding tendencies through differences in comorbidities and the content of concerns. *Journal of Behavioral and Cognitive Therapy*, *31*, 291-308.
10. Cummings, J. R., Ackerman, J. M., Wolfson, J. A., & Gearhardt, A. N. (2021). COVID-19 stress and eating and drinking behaviors in the United States during the early stages of the pandemic. *Appetite*, *162*, 105163.
11. Boehnke, K. F., McAfee, J., Ackerman, J. M., & Kruger, D. J. (2021). Medication and substance use increases among people using cannabis medically during the COVID-19 pandemic. *International Journal of Drug Policy*, *92*, 103053.
12. Kronrod, A., & Ackerman, J. M. (2021). Under-standing: How embodied states shape inference-making. *Acta Psychologica*, *215*, 103276.
13. Ackerman, J. M., Tybur, J. M., & Blackwell, A. D. (2021). What role does pathogen-avoidance psychology play in pandemics? *Trends in Cognitive Sciences*, *25*(3), 177-186.
14. Michalak, N., M., & Ackerman, J. M. (2021). A multi-method approach to measuring mental representations of threatening others. *Journal of Experimental Psychology: General*, *150*(1), 114–134.
15. Salvador, C. E., Kraus, B. T., Ackerman, J. M., Gelfand, M. J., & Kitayama, S. (2020). Interdependent self-construal predicts reduced sensitivity to norms under pathogen threat: An electrocortical investigation. *Biological Psychology*, *157*, 107970.
16. Ackerman, J. M., Merrell, W. N., & Choi, S. (2020). What people believe about detecting infectious disease using the senses. *Current Research in Ecological and Social Psychology*, *1*, 100002.
17. Tybur, J. M., Jones, B. C., DeBruine, L. M., Ackerman, J. M., & Fasolt, V. (2020). Preregistered replication of “Sick body, vigilant mind: The biological immune system activates the behavioral immune system.” *Psychological Science*, *31*(11), 1461-1469.

18. Li, N. P., Yong, J. C., Tsai, M-H., Lai, M. H. C., Lim, A. J. Y., Ackerman, J. M. (2020). Confidence is sexy and it can be trained: Examining male social confidence in initial, opposite-sex interactions. *Journal of Personality*, 88(6), 1235-1251.
19. Michalak, N., M., Sng, O., Wang, M. I., & Ackerman, J. M. (2020). Sounds of sickness: Can people identify infectious disease using sounds of coughs and sneezes? *Proceedings of the Royal Society B: Biological Sciences*, 287, 20200944.
20. Ackerman, J. M., Goesling, J., & Krishna, A. (2020). Pain scales as placebos: Can pain scales change reported pain across measurements? *Journal of Experimental Social Psychology*, 88, 103961.
21. Jaremka, L.M., Ackerman, J.M., Gawronski, B., Rule, N.O., Sweeny, K., Tropp, L.R., Metz, M.A., Molina, L., Ryan, W.S., & Vick, S.B. (2020). Common academic experiences no one talks about: Repeated rejection, imposter syndrome, and burnout. *Perspectives on Psychological Science*, 15, 519-543. [lead article]
22. Maner, J. K., & Ackerman, J. M. (2020). Ecological sex ratios and human mating. *Trends in Cognitive Sciences*, 24(2), 98-100.
23. Sng, O., & Ackerman, J. M. (2020). Too many people, women, men? The psychological effects of population density and sex ratio. *Current Opinion in Psychology*, 32, 38-42.
24. Prokosch, M., Gassen, J., Ackerman, J. M., & Hill, S. E. (2019). Caution in the time of cholera: Pathogen threats decrease risk tolerance. *Evolutionary Behavioral Sciences*, 13(4), 311-334.
25. Kronrod, A., & Ackerman, J. M. (2019). I'm so touched! Self-touch increases attitude extremity via self-focused attention. *Acta Psychologica*, 195, 12-21.
26. Wang, I. M., & Ackerman, J. M. (2019). The infectiousness of crowds: Crowding experiences are amplified by pathogen threats. *Personality and Social Psychology Bulletin*, 45, 120-132.
27. Ackerman, J. M. (2018). Best practices for interpreting large-scale replications. *Nature Human Behavior*, 2, 712. [correspondence]
28. Ackerman, J. M. (2018). Persuasion by proxy: Effects of vicarious self-control use on reactions to persuasion attempts. *Social Cognition*, 36, 275-300.
29. Wang, I. M., Michalak, N. M., & Ackerman, J. M. (2018). Threat of infectious disease. In Zeigler-Hill and Shackelford (Eds.), *The SAGE Handbook of Personality and Individual Differences* (pp. 321-345). London: Sage Publishing.
30. Ackerman, J. M., Hill, S. E., & Murray, D. (2018). The behavioral immune system: Current concerns and future directions. *Social Psychology and Personality Compass*, 12(2), 57-70.

31. Ackerman, J. M., Tybur, J. M., & Mortensen, C. R. (2018). Infectious disease and imperfections of self-image. *Psychological Science*, 29(2), 228-241.
32. Huang, J. Y., Ackerman, J. M., & Newman, G. E. (2017). Catching (up with) magical contagion: A review of contagion effects in consumer contexts. *Journal of the Association for Consumer Research*, 2(4), 430-443.
33. Bellezza, S., Ackerman, J. M., & Gino, F. (2017). "Be Careless with That!" Availability of Product Upgrades Increases Cavalier Behavior Toward Possessions. *Journal of Marketing Research*, 54(5), 768-784.
34. Huang, J. Y., Ackerman, J. M., & Sedlovskaya, A. (2017). (De)contaminating product preferences: A multi-method investigation into pathogen threat's influence on used product preferences. *Journal of Experimental Social Psychology*, 70, 143-152.
35. Wang, I. M., Michalak, N. M., & Ackerman, J. M. (2016). Life history strategies. In: V. A. Weekes-Shackelford and T. K. Shackelford T. (Eds.), *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_1926-1
36. Ackerman, J. M. (2016). Disease avoidance hypothesis. In T.K. Shackelford & V.A. Weekes-Shackelford (Eds.), *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_2975-1
37. Ackerman, J. M., Maner, J. K., & Carpenter, S. M. (2016). Going all-in: Unfavorable sex ratios attenuate choice diversification. *Psychological Science*, 27, 799-809.
38. Ackerman, J. M. (2015). Implications of haptic experience for product and environmental design. In R. Batra, D. Brei, and C. Seifert (Eds.), *The Psychology of Design: Creating Consumer Desire* (pp. 3-25). New York: Routledge.
39. Maner, J. K., & Ackerman, J. M. (2015). Sexually selective cognition. *Current Opinion in Psychology*, 1, 52-56.
40. Griskevicius, V., Redden, J. P., & Ackerman, J. M. (2014). The fundamental motives for why we buy. In S. Preston, M. Kringelbach, and B. Knutson (Eds), *Interdisciplinary Science of Consumption* (pp. 33-58). Cambridge, MA: MIT Press.
41. Griskevicius, V., Haselton, M. G., & Ackerman, J. M. (2014). Evolution and close relationships. In Jeffrey A. Simpson and John Dovidio (Eds.), *APA Handbook of Personality and Social Psychology: Vol. 3. Interpersonal Relations* (pp. 3-32). Washington, DC: American Psychological Association.
42. Earp, B. D., Dill, B., Harris, J., Ackerman, J. M., & Bargh, J. A. (2013). No sign of quitting: Incidental exposure to no-smoking signs ironically boosts cigarette-approach tendencies in smokers. *Journal of Applied Social Psychology*, 43, 2158-2162.

43. Huang, J. Y., Ackerman, J. M., & Bargh, J. A. (2013). Superman to the rescue: Simulating physical invulnerability attenuates exclusion-related interpersonal biases. *Journal of Experimental Social Psychology*, *49*, 349-354.
44. Griskevicius, V., Ackerman, J. M., Cantú, S. M., Delton, A. W., Robertson, T. E., Simpson, J. A., Thompson, M. E., & Tybur, J. M. (2013). When the economy falters do people spend or save? Responses to resource scarcity depend on childhood environments. *Psychological Science*, *24*, 197-205.
45. Maner, J. K., & Ackerman, J. M. (2013). Love is a battlefield: Romantic attraction, intrasexual competition, and conflict between the sexes. In J. A. Simpson and L. Campbell (Eds.), *Oxford Handbook of Close Relationships* (pp. 137-160). Oxford University Press.
46. Griskevicius, V., Tybur, J. M., Ackerman, J. M., Delton, A. W., Robertson, T. E., & White, A. E. (2012). The financial consequences of too many men: Sex ratio effects on saving, borrowing, and spending. *Journal of Personality and Social Psychology*, *102*, 69-80. [lead article: IRGP section]
47. Reimann, M., Feye, W., Malter, A. J., Ackerman, J. M., Castaño, R., Garg, N., et al. (2012). Embodiment in judgment and choice. *Journal of Neuroscience, Psychology, and Economics*, *5*, 104-123.
48. Ackerman, J. M., Huang, J. Y., & Bargh, J. A. (2012). Evolutionary perspectives on social cognition. In S. T. Fiske & C. N. Macrae (Eds.), *The Handbook of Social Cognition* (pp. 451-473). Thousand Oaks, CA: Sage.
49. Williams, L., & Ackerman, J. (December 15, 2011). Please touch the merchandise. *Harvard Business Review* (HBR.org).
http://blogs.hbr.org/cs/2011/12/please_touch_the_merchandise.html
50. Huang, J. Y., Sedlovskaya, A., Ackerman, J. M., & Bargh, J. A. (2011). Immunizing against prejudice: Effects of disease protection on outgroup attitudes. *Psychological Science*, *22*, 1550-1556.
51. Becker, D. V., Mortensen, C. R., Ackerman, J. M., Shapiro, J. R., Anderson, U. S., Sasaki, T., Maner, J. K., Neuberg, S. L., & Kenrick, D. T. (2011). Signal detection on the battlefield: Priming self-protection vs. revenge-mindedness differentially modulates the detection of enemies and allies. *PLoS ONE*, *6*, e23929.
52. Ackerman, J. M., Griskevicius, V., & Li, N. P. (2011). Let's get serious: Communicating commitment in romantic relationships. *Journal of Personality and Social Psychology*, *100*, 1079-1094.
53. Griskevicius, V., Ackerman, J. M., Van den Bergh, B., & Li, Y. J. (2011). Fundamental motives and business decisions. In G. Saad (Ed.), *Evolutionary Psychology in the Business Sciences* (pp. 17-40). Springer.

54. Griskevicius, V., Ackerman, J. M., & Redden, J. (2011). Why we buy: Evolution, marketing and consumer behavior (pp. 311-329). In S. C. Roberts (Ed.), *Applied Evolutionary Psychology*. Oxford University Press.
55. Park, J. H., & Ackerman, J. M. (2011). Passion and compassion: Psychology of kin relations within and beyond the family. In C. Salmon and T. Shackelford (Eds.), *Oxford Handbook of Evolutionary Family Psychology* (pp. 329-344). Oxford University Press.
56. Ackerman, J. M., Nocera, C. C., & Bargh, J. A. (2010). Incidental haptic sensations influence social judgments and decisions. *Science*, *328*, 1712-1715.
57. Anderson, U. S., Perea, E. F., Becker, D. V., Ackerman, J. M., Shapiro, J. R., Neuberg, S. L., & Kenrick, D. T. (2010). I only have eyes for you: Ovulation redirects attention (but not memory) to attractive men. *Journal of Experimental Social Psychology*, *46*, 804-808.
58. Bargh, J. A., Williams, L. E., Huang, J. Y., Song, H., & Ackerman, J. M. (2010). From the physical to the psychological: Mundane physical experiences influence social judgment and interpersonal behavior. *Behavioral and Brain Sciences*, *33*, 267-268.
59. Ackerman, J. M., & Bargh, J. A. (2010). The purpose-driven life. *Perspectives on Psychological Science*, *5*, 323-326.
60. Ackerman, J. M., & Bargh, J. A. (2010). Two to tango: Automatic social coordination and the role of felt effort. In B. J. Bruya (Ed.), *Effortless Attention: A New Perspective in the Cognitive Science of Attention and Action* (pp. 335-371). Cambridge: MIT Press.
61. Mortensen, C. R., Becker, D. V., Ackerman, J. M., Neuberg, S. L., & Kenrick, D. T. (2010). Infection breeds reticence: The effects of disease salience on self-perceptions of personality and behavioral avoidance tendencies. *Psychological Science*, *21*, 440-447.
62. Becker, D. V., Neuberg, S. L., Maner, J. K., Shapiro, J. R., Ackerman, J. M., Schaller, M., & Kenrick, D. T. (2010). More memory bang for the attentional buck: Self-protection goals enhance encoding efficiency for potentially threatening males. *Social Psychological and Personality Science*, *1*, 182-189.
63. Ackerman, J. M., Shapiro, J. R., & Maner, J. K. (2009). When is it good to believe bad things? *Behavioral and Brain Sciences*, *32*, 510-511.
64. Ackerman, J. M., & Kenrick, D. T. (2009). Cooperative courtship: Helping friends raise and raze relationship barriers. *Personality and Social Psychology Bulletin*, *35*, 1285-1300.
65. Shapiro, J. R., Ackerman, J. M., Neuberg, S. L., Maner, J. K., Becker, D. V., & Kenrick, D. T. (2009). Following in the wake of anger: When not discriminating is discriminating. *Personality and Social Psychology Bulletin*, *35*, 1356-1367.
66. Ackerman, J. M., Goldstein, N. J., Shapiro, J. R., & Bargh, J. A. (2009). You wear me out: The vicarious depletion of self-control. *Psychological Science*, *20*, 326-332.

67. Ackerman, J. M., Becker, D. V., Mortensen, C. R., Sasaki, T., Neuberg, S. L., & Kenrick, D. T. (2009). A pox on the mind: Disjunction of attention and memory in processing physical disfigurement. *Journal of Experimental Social Psychology*, *45*, 478-485.
68. Ackerman, J. M., & Kenrick, D. T. (2009). Selfishness and sex or cooperativeness and family values? *Behavioral and Brain Sciences*, *32*, 21.
69. Ackerman, J. M., & Kenrick, D. T. (2008). The costs of benefits: Help-refusals highlight key trade-offs of social life. *Personality and Social Psychology Review*, *12*, 118-140.
70. Ackerman, J. M., Kenrick, D. T., & Schaller, M. (2007). Is friendship akin to kinship? *Evolution & Human Behavior*, *28*, 365-374.
71. Ackerman, J. M., Shapiro, J. R., Neuberg, S. L., Kenrick, D. T., Becker, D. V., Griskevicius, V., Maner, J. K., & Schaller, M. (2006). They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity. *Psychological Science*, *17*, 836-840.
72. Ackerman, J., Barrett, D. W., Killeen, P. R., Maner, J. K., Rennaker, R., Sitomer, M. T., & Sundie, J. (2003). Oughts from is's [Review of the book Grounded ethics: The empirical bases of normative judgments]. *Behavior and Philosophy*, *31*, 195-201.
73. Kenrick, D. T., Ackerman, J. M., & Ledlow, S. (2003). Evolutionary social psychology: Adaptive predispositions and human culture. In J. DeLamater (Ed.), *Handbook of social psychology* (pp. 103-122). New York: Kluwer Academic/Plenum Publishers.
74. Kenrick, D. T., Ledlow, S., & Ackerman, J. M. (2003). Mate choice. In J. Ponzetti, et al., (Eds.) *International Encyclopedia of Marriage & Family Relationships*, 2nd edition. New York: Macmillan Reference USA.
75. Taylor, K. L., Shelby, R. A., Schwartz, M. D., Ackerman, J., LaSalle, V. H., Gelmann, E. P., & McGuire, C. (2002). The impact of item order on ratings of cancer risk perception. *Cancer Epidemiology Biomarkers & Prevention*, *11*, 654-659.

SELECTED CONFERENCE PRESENTATIONS & SYMPOSIA

1. Ackerman, J., Merrell, W., & Choi, S. (2023, October). *Concealing contagious illness in social situations*. Chaired symposium and paper presented at the Annual Meeting of the Society for Experimental Social Psychology, Madison, WI.
2. Sabree, K., & Ackerman, J. (2023, June). *Wrong face wrong time: Trait judgments following "inappropriate" disgust expression*. Poster presented at the Annual Meeting of the Human Behavior and Evolution Society Conference, Palm Springs, CA.

3. Ackerman, J. M. & Merrell, W. (2023, February). *Hiding Who We Are, What We Know, How We Feel*. Symposium co-chaired at the Annual Meeting of the Society of Personality and Social Psychology, Atlanta, GA.
4. Ackerman, J. M. (2022, February). *Legacy Award Symposium* (for Hazel Markus). Emcee at the Annual Meeting of the Society for Personality and Social Psychology Convention, San Francisco, CA.
5. Choi, S., Merrell, W., & Ackerman, J. M. (2022, February). *Safety first, but for whom? Shifts in risk perception for self and others following COVID-19 vaccination*. Paper presented at the Health Preconference of the Annual Meeting of the Society for Personality and Social Psychology Convention, San Francisco, CA.
6. Ackerman, J. M. (2021, February). *Pathogen avoidance psychology: Implications for everyday life and life during pandemics*. Paper presented at the Motivation Science Preconference of the Annual Meeting of the Society for Personality and Social Psychology Convention, online.
7. Sng, O., & Ackerman, J. M. (2020, February). *The ecology of relatedness: Societal and individual implications*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, New Orleans, LA.
8. UCLA, Culture and Preference Formation Conference (2020, February). *Ecological dimensions shape preferences and decisions*.
9. Ackerman, J.M., Merrell, W.N., & Choi, S. (2019, June). *Lay Beliefs about the Sensory Detection of Disease*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society Conference, Boston, MA.
10. Ackerman, J.M. (2019, February). *Common Difficulties of Academia that No One Talks About*. With Jaremka, L., Sweeny, K., Rule, N., Tropp, L., & Gawronski, B. Panel discussion at the Annual Meeting of the Society of Personality and Social Psychology, Portland, OR.
11. Ackerman, J.M., Bellezza, S., & Gino, F. (2018, October). *The upgrade effect: Availability of new products increases cavalier behavior toward possessions*. Paper presented at the Annual Meeting of the Society for Experimental Social Psychology, Seattle, WA.
12. Ackerman, J. M., Sng, O., Michalak, N., & Wang, I. (2018, July). *Sounds of sickness: Can people identify infectious disease using auditory cues?* Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Amsterdam, Netherlands.
13. Ackerman, J. (2018, March). *Infectious disease and imperfections of self-image*. Paper presented at the Self & Identity Preconference of the Annual Meeting of the Society of Personality and Social Psychology, Atlanta, GA.

14. Ackerman, J. M., Maner, J. K., & Carpenter, S. M. (2016, June). *Going all-in: Unfavorable sex ratios attenuate choice diversification*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Vancouver, BC.
15. Ackerman, J.M., & Prokosch, M. (2016, January). *Psychological mechanisms for managing the risk of infectious disease*. Symposium chaired at the Annual Meeting of the Society of Personality and Social Psychology, San Diego, CA.
16. Ackerman, J. M. (2015, October). *Persuasion by proxy: Vicarious self-control use increases decision compliance*. Paper presented at the Annual Meeting of the Association for Consumer Research, New Orleans, LA.
17. Ackerman, J. M., Mortensen, C., & Tybur, J. (2015, September). *Infectious disease and imperfections of the self*. Paper presented at the Annual Meeting of the Society for Experimental Social Psychology, Denver, CO.
18. Ackerman, J.M. (2015, September). *Psychological mechanisms for managing the risk of infectious disease*. Symposium chaired at the Annual Meeting of the Society for Experimental Social Psychology, Denver, CO.
19. Ackerman, J. M. (2015, April). *How the threat of disease influences consumption*. Presentation at the Interdisciplinary Science of Consumption Meeting, Ann Arbor, MI.
20. Ackerman, J., Mortensen, C., & Tybur, J. (2015, February). *Contagious disease and imperfections of the self*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, Long Beach, CA.
21. Ackerman, J. (2014, June). *Implications of haptic experience for product and environmental design*. Paper presented at the Advertising and Consumer Psychology Conference: The Psychology of Design, Ann Arbor, MI.
22. Bellezza, S., & Ackerman, J. (2014, March). *"Be careless with that!" Upgrade availability increases cavalier cognition toward owned products*, Paper presented at the Annual Meeting of the Society for Consumer Psychology, Miami, FL.
23. Griskevicius, V., Ackerman, J. M., Cantú, S. M., Simpson, J. A., Delton, A. W., Robertson, T. E., Thompson, M. E., & Tybur, J. M. (2013, July). *When the economy falters do people spend or save? Responses to resource scarcity depend on childhood environments*, Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Miami, FL.
24. Griskevicius, V., Ackerman, J., & White, A. (2013, March). *The financial consequences of too many men: Sex ratio effects on spending, saving, and borrowing*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, San Antonio, TX.
25. Ackerman, J., & Griskevicius, V. (2012, October). *Putting your eggs in one basket: Sex ratio effects on bet-hedging*. Paper presented at the Annual Meeting of the Association for Consumer Research, Vancouver, BC.

26. Stein, R., Ackerman, J., & Bargh, J. (2012, October). *Rebels without a clue: Nonconscious motivation for autonomy preservation moderates social decision biases*. Paper presented at the Annual Meeting of the Association for Consumer Research, Vancouver, BC.
27. Ackerman, J. M., Griskevicius, V., Cantú, S. M., Simpson, J. A., Delton, A. W., Robertson, T. E., Thompson, M. E., & Tybur, J. M. (2012, June). *Contingent expression of fast and slow life history strategies*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Albuquerque, NM.
28. Ackerman, J. M. (2012, January). *Let's get serious: Communicating commitment in romantic relationship formation*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, San Diego, CA.
29. Ackerman, J. M. (2011, October). *Embodiment in consumer judgment and decision-making: behavioral, psychological, and neural Perspectives*. Invited Roundtable Session at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.
30. Griskevicius, V., & Ackerman, J. M. (2011, October). *Economic recessions release the inner child*. Paper presented at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.
31. Kronrod, A., & Ackerman, J. M. (2011, October). *My hands are tied – my lips are sealed: prevented embodiment limits communicational cooperativeness*. Paper presented at the Annual Meeting of the Association for Consumer Research, St. Louis, MO.
32. Ackerman, J. M. (2011, June). *Effects of emotional expression on memory for the unemotional*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Marseilles, France.
33. Ackerman, J. M. (2011, May). *Touch as a scaffold for the mind*. Invited presentation at the Annual Meeting of the Association for Psychological Science, Washington DC.
34. Li, Y. J., & Ackerman, J. (2011, February). *You eat what you are: Disease concerns and food origin preferences*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, Atlanta, GA.
35. Ackerman, J. M. (2011, January). *Building a social mind from the ground up*. Invited presentation at the Annual Meeting of the Society of Personality and Social Psychology, San Antonio, TX.
36. Ackerman, J. M. (2011, January). *Vicarious self-control depletion: One's success begets another's failure*. Paper presented at the Annual Meeting of the Society of Personality and Social Psychology, San Antonio, TX.

37. Ackerman, J. M., Nocera, C. C., & Bargh, J. A. (2010, November). *The magic touch: Nonconscious haptic influences on impressions and decisions*. Paper presented at the Annual Meeting of the Society for Judgment and Decision Making, St. Louis, MO.
38. Ackerman, J. (2010, October). *Lead us not into temptation: Depletion does not require individual self-control use*. Paper presented at the Annual Meeting of the Association for Consumer Research, Jacksonville, FL.
39. Ackerman, J., Nocera, C., & Bargh, J. (2010, October). *Haptic experiences: A touching story of impression formation and decision-making*. Paper presented at the Annual Meeting of the Association for Consumer Research, Jacksonville, FL.
40. Huang, J., Ackerman, J., & Bargh, J. (2010, October). *Evolutionary goal scaffolding: Building social motives on a physical foundation*. Paper presented at the Annual Meeting of the Association for Consumer Research, Jacksonville, FL.
41. Ackerman, J. M., Griskevicius, V., & Li, N. (2010, June). *Let's get serious: Communicating commitment in romantic relationship formation*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Eugene, OR.
42. Ackerman, J. M. (2010, May). *The mating game is a team sport*. Paper presented at the Annual Meeting of the Association for Psychological Science, Boston, MA.
43. Ackerman, J. M. (2010, February). *Mental simulation and the vicarious experience of self-control*. Paper presented at the Annual Meeting of the Society for Consumer Psychology, St. Pete Beach, FL.
44. Kenrick, D. T., Ackerman, J., & Becker, D. V. (February, 2009). *Do cognitive biases favor men or women?* Paper presented at the Annual Meeting of the Society for Personality & Social Psychology, Tampa, FL.
45. Ackerman, J. M. (2008, August). *The mating game is a team sport*. Paper presented at the Annual Meeting of the American Psychological Association, Boston, MA.
46. Mortensen, C., Becker, V., Ackerman, J., Neuberg, S., Kenrick, D. (2008, June). *Magnetic personalities: Ostracism and disease concerns produce attractive and repulsive, functionally biased first impressions*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Kyoto, Japan.
47. Ackerman, J. M., Shapiro, J. R., Becker, D. V., Neuberg, S.L., & Kenrick, D. T. (2008, January). *An evolutionary perspective on intergroup threat detection*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
48. Ackerman, J. M., Shapiro, J. R., Kenrick, D. T., & Neuberg, S. L. (2007, June). *Making faces erases races: The effects of emotional expression on memory for group members*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Williamsburg, VA.

49. Ackerman, J.M., Shapiro, J.R., Neuberg, S.L., Kenrick, D.T., Becker, D.V., Griskevicius, V., Maner, J.K., & Schaller, M. (2006, June). *They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Philadelphia, PA.
50. Ackerman, J. M., & Kenrick, D. T. (2005, June). *Cooperative courtship: Facilitating flirtation with friends*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Austin, TX.
51. Ackerman, J. M. (2003, May). *Self-serving biases and closer relationships*. Paper presented at the Annual Meeting of the Western Psychological Association. Vancouver, BC, Canada.
52. Ackerman, J. (2002, April). *Kinship and interdependence in individualism and collectivism*. Western Psychological Association symposium. Irvine, CA.

INVITED TALKS

- 2021 Association of National Advertisers
- 2021 Meredith Corporation
- 2020 UCLA
- 2018 UCLA
- 2018 Florida State University
- 2016 Kyoto University
- 2016 University of California, Berkeley
- 2014 University of Waterloo
- 2014 Columbia University
- 2013 Duke University
- 2013 University of Michigan
- 2013 University of Colorado-Boulder
- 2012 Harvard Business School
- 2011 Tilburg University
- 2011 New York University
- 2011 Tufts University
- 2010 University of Minnesota
- 2010 Harvard University
- 2010 Northeast Marketing Conference
- 2010 UCLA
- 2010 MIT
- 2009 Yale University
- 2009 University of Chicago
- 2008 University of Michigan
- 2008 University of Miami
- 2008 Yale University

TEACHING

Courses

Introduction to Social Psychology (Undergraduate)
Evolutionary Social Psychology (Undergraduate)
Psychology of Infection (Undergraduate)
Culture & Evolution (Undergraduate)
Research Methods (Undergraduate)
Evolutionary Psychology (Doctoral)
Consumer Psychology (Doctoral)
Advanced Social Psychology (Doctoral)
Applied Seminar in Experimental Research (Doctoral; business school)
Consumer Behavior (Doctoral; business school)
Consumer Behavior (MBA)

Student Committees

PhD Dissertations

Qinggang Yu, Psychology, 2022 (Co-chair)
Tim Doering, Marketing, 2022
Steven Shaw, Marketing, 2021
Cristina Salvador, Psychology, 2021
Iris Wang, Psychology, 2020 (Chair)
Nicholas Michalak, Psychology, 2020 (Chair)
Tingting Liu, Psychology, 2020
Rebecca Chae, Marketing, 2020

Undergraduate Honors Theses

Ariella Kushner, 2022 (Chair)
Sarah Payne, 2021 (Chair)
Alyssa Chua, 2021
Alexandra Wormley, 2020 (Chair)
Giselle Uwera, 2020
Janet Youkyung Kim, 2018 (Chair)
Elizabeth Hinckley, 2018
Shyryn Borgol, 2017 (Chair)
Isabel Osgood, 2017 (Chair)
Natalie Nagpal, 2017 (Chair)
Blair Crockett, 2017
Rachel Wehrly, 2016
Alexandra Wilt, 2015
Alyssa Tender, 2015

PROFESSIONAL SERVICE

Editorial & Reviewing

Editorial Service:

- 2021 – 2024 Associate Editor, *Personality and Social Psychology Bulletin*
2014 – 2018 Consulting Editor, *Journal of Personality and Social Psychology: IRGP*
2012 – 2015 Consulting Editor, *Journal of Experimental Social Psychology*

Ad hoc Reviewer:

American Psychologist
Basic and Applied Social Psychology
Brain, Behavior, and Immunity
Clinical Psychological Science
Current Directions in Psychological Science
Current Research in Ecological and Social Psychology
Emotion
European Journal of Social Psychology
European Psychologist
Evolution and Human Behavior
Evolutionary Behavioral Sciences
Evolutionary Psychology
Evolutionary Psychological Science
Frontiers in Psychology
Group Dynamics: Theory, Research, and Practice
Health Psychology
Human Nature
International Journal of Psychology
Journal of Consumer Psychology
Journal of Consumer Research
Journal of Experimental Psychology: General
Journal of Experimental Social Psychology
Journal of Marketing Research
Journal of Personality and Social Psychology
Motivation Science
Personal Relationships
Personality and Individual Differences
Personality and Social Psychology Bulletin
Personality and Social Psychology Review
Perspectives on Psychological Science
Philosophical Transactions of the Royal Society B
Physiology & Behavior
PLOS One
Proceedings of the National Academy of Sciences
Psychological Review
Psychological Science
Psychonomic Bulletin & Review

Research in Consumer Behavior
Scandinavian Journal of Psychology
Social and Personality Psychology Compass
Social Psychological and Personality Science

Grant Reviewer:

National Science Foundation
Riksbankens Jubileumsfond
MICHR Postdoctoral Translational Scholars Program

Conference Reviewer:

Association for Consumer Research
Society for Consumer Psychology

Committees

University of Michigan

Social Area Service

2023	Chair, Culture Committee
2022 – 2023	Chair, Industry/Alt-ac Committee
2018 – 2021	Chair, Graduate Admissions Committee
2014 – 2015, 2017	Graduate Admissions Committee
2016, 2018	Coordinator, Brown Bag Seminar Series
2017	LSA Collegiate Postdoctoral Fellowship Program Committee
2015, 2018	Award Committees

Departmental Service

2023	Third-year Faculty Review Committee (chair)
2022 – 2023	Augmented Executive Committee
2022 – 2023	Diversity Committee
2022	LEO Major Review Committee
2020 – 2021	Augmented Executive Committee
2019	Tenure Review Panel
2018 – 2020	Student Academic Affairs Committee
2016 – 2017	Executive Committee
2016	LEO Major Review Committee (chair)
2016	LEO Major Review Committee
2015 – 2016	Student Academic Affairs Committee

University Service

2022 –	Co-Director, Evolution and Human Adaptation Program
2021 – 2024	Secretary of the University Advisory Committee
2020 – 2021	ADVANCE Launch Committee
2019	Organizer, Evolution and Human Adaptation Program Seminar Series
2018 – 2022	Steering Committee, Evolution and Human Adaptation Program

- 2018 – Executive Committee, Research Center for Group Dynamics
- 2018 – 2019 Governance Committee, Minor in Entrepreneurship
- 2018 Review Committee, MICHR Postdoctoral Translational Scholars Program
- 2017 Co-Organizer, Jaffe Symposium on Security and Scarcity
- 2015 Co-Chair, Interdisciplinary Science of Consumption Meeting
- 2015 Organizer, Research Center for Group Dynamics Seminar Series

External

- 2021– 2026 External Advisory Board member, The Center for Evolutionary Psychological Science, Oakland University
- 2019 – External Advisory Board member, Oklahoma Center for Evolutionary Analysis
- 2019 – 2022 Convention Committee, Society for Personality and Social Psychology
- 2017, 2018 Mentor, Graduate student mentor lunch, SPSP
- 2015 Instructor, SPSP Summer Institute in Social and Personality Psychology
- 2013 Expert Curator, Association for Consumer Research Conference (Embodied Cognition; Sensory Marketing and Perception)

Professional Memberships

Association for Psychological Science (APS)
Society for Experimental Social Psychology (SESP)
Society for Personality and Social Psychology (SPSP)
Human Behavior and Evolution Society (HBES)

SELECTED MEDIA COVERAGE

Associated Press, New York Times, Washington Post, Wall Street Journal, Chicago Tribune, USA Today, Boston Globe, Guardian, Telegraph, National Public Radio, CTV, ABC News, CBS News, Fox News, MSNBC.com, CNBC, MSN Money, The Atlantic, Time, Money, National Geographic, Wired Magazine, Discovery News, Scientific American, U.S. News & World Report, Forbes.com, Daily Beast, Science Daily, Science Magazine, Huffington Post, AARP, Psychology Today