Iain Guthrie Osgood

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Ann Arbor, MI 48109-1045 CV Date: October 2022

ACADEMIC University of Michigan, Ann Arbor, MI

POSITIONS Associate Professor, Department of Political Science, 2021-

Assistant Professor, Department of Political Science, 2013-2021

EDUCATION Harvard University, Cambridge MA

PhD Government, May 2013 AM Statistics, November 2011

SOAS University of London, London UK

MSc Middle East Politics, June 2004

Cornell University, Ithaca NY

BA Government, May 2003

PUBLISHED ARTICLES

"Across the Boards: Explaining Firm Support for Climate Policy." With Michael Lerner. *Forthcoming, British Journal of Political Science*.

"Protection Forestall: Offshore Firms against Tariffs in their Own Industry." With Jieun Lee. *Forthcoming*, *Business & Politics*.

"Free Trade's Organized Progressive Opposition." With Hyeon-Young Ro. Forthcoming, International Studies Quarterly.

"Representation and Reward: The Left-Wing Anti-Globalization Alliance, Contributions, and the Congress." Forthcoming, Review of International Political Economy.

"Firms Fight Back: Production Networks and Corporate Opposition to the China Trade War." 2021. With Jieun Lee. *Geopolitics, Supply Chains, and International Relations in East Asia*. Etel Solingen, ed. Cambridge University Press. 153–172.

"Interest Groups and Order in Global Economic Relations." 2021. *The Oxford Handbook of International Political Economy*. Jon Pevehouse and Len Seabrooke, eds. Oxford University Press.

"Supply Chain Linkages and the Extended Carbon Coalition." With Jared Cory and Michael Lerner. 2021. *American Journal of Political Science*. 65(1): 69–87.

PUBLISHED ARTICLES CONT.

- "Vanguards of Globalization: Organization and Political Action among America's Pro-Trade Firms." 2021. *Business & Politics*. 23(1):1–35.
- "Nowhere to Go: FDI, Terror, and Market-Specific Assets." With Corina Simonelli. 2020 *Journal of Conflict Resolution*. 64(9):1584-1611.
- "Pro-Trade Blocs in the US Congress." With ByungKoo Kim. 2020. *The Forum: A Journal of Applied Research in Contemporary Politics*. 17(4):549–575.
- "Firms in Trade and Trade Politics." With In Song Kim. 2019. *Annual Review of Political Science*. 22:399–417.
- "The Service Economy: U.S. Trade Coalitions in an Era of Deindustrialization." With Leonardo Baccini and Stephen Weymouth. 2019. *Review of International Organizations*. 14(2):261–296.
- "Firms and Global Value Chains: Identifying Firms' Multidimensional Trade Preferences." 2019. With In Song Kim, Thomas Bernauer, Helen Milner, Gabriele Spilker, and Dustin Tingley. *International Studies Quarterly*. 63(1):153–167.
- "Exports, Jobs, Growth! Congressional Hearings on US Trade Agreements." 2019. With Jieun Lee. *Economics & Politics*. 31(1):1–26.
- "Sales, Sourcing, or Regulation? Evidence from the TPP on What Drives Corporate Support for Trade." 2019. In: "Megaregulation Contested: Global Economic Ordering after TPP". Benedict Kingsbury, David Malone, Richard B. Stewart, and Atsushi Sunami, eds. Oxford University Press.
- "Trade at the Margin: Estimating the Economic Implications of Preferential Trade Agreements." 2018. With Gabriele Spilker, Thomas Bernauer, In Song Kim, Helen Milner, and Dustin Tingley. *Review of International Organizations*. 13(2):189–242.
- "Globalizing the Supply Chain: Firm and Industrial Support for US Trade Agreements." 2018. *International Organization*. 72 (2):455–484.
- "Intellectual Property Provisions and Support for US Trade Agreements." With Yilang Feng. 2018. *Review of International Organizations* 13 (3): 421–455.
- "Industrial Fragmentation over Trade: The Role of Variation in Global Engagement." 2017. *International Studies Quarterly*. 61 (3):642-659.
- "Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets." With Margaret Peters. 2017. *Quarterly Journal of Political Science*. 12 (2):143–183.
- "The Breakdown of Industrial Opposition to Trade: Firms, Product Variety and Reciprocal Liberalization." 2017. World Politics. 69 (1):184–231.

PUBLISHED ARTICLES CONT.

"The Charmed Life of Superstar Exporters: Firms and Trade Policy in Costa Rica." With Dustin Tingley, Thomas Bernauer, In Song Kim, Helen Milner, and Gabriele Spilker. 2017. *Journal of Politics*. 79 (1):133–152.

"Differentiated Products, Divided Industries: Firm Preferences over Trade Liberalization." 2016. *Economics and Politics*. 28 (2):161–180.

WORK IN PROGRESS

"Smart Power and Security Favoritism in Foreign Investment." With Corina Simonelli. *Under review*.

"Democracy and Clustered Models of Global Economic Engagement." With ByungKoo Kim. *Under review*.

"The Wrong Winners: Anti-Corporate Animus and Attitudes Towards Trade" With Anil Menon. *Under review*.

"Common Corporate Enemies: Class-based Aversion to Climate Change Mitigation." With Anil Menon and Katie Nissen.

"The Morality of Automation: Rightness and Redistribution with Labor-Replacing Technological Chance." With Anil Menon and Nicole Wu.

"Special Interest Institutions, Firms, and Barriers to Trade." With Sujin Cha.

TEACHING

Political Science 369: International Economic Relations

Fall 2013, Undergraduate Lecture

Fall 2015, Undergraduate Lecture

Fall 2016, Undergraduate Lecture

Fall 2018, Undergraduate Lecture

Fall 2020, Undergraduate Lecture

Political Science 490: Game Theory and Formal Models

Fall 2017, Undergraduate Lecture

Fall 2019, Undergraduate Lecture

Political Science 498: Politics of International Trade

Fall 2013, Undergraduate Seminar

Fall 2014, Undergraduate Seminar

Political Science 598: Mathematics for Political Scientists

Fall 2014: Graduate Lecture

Fall 2015: Graduate Lecture

Fall 2016: Graduate Lecture

Fall 2017: Graduate Lecture

Fall 2018: Graduate Lecture

Fall 2019: Graduate Lecture

Fall 2020: Graduate Lecture

Fall 2021: Graduate Lecture

TEACHING CONT.

Political Science 662: Proseminar in International Political Economy

Winter 2020, Graduate Seminar

Winter 2021, Graduate Seminar

Winter 2022, Graduate Seminar

Political Science 666: International Political Economy

Winter 2017, Graduate Seminar

Political Science 688: Politics of International Trade

Fall 2013, Graduate Seminar

INVITED PRESENTATIONS

- "Uncovering and Explaining State Strategies of Global Economic Engagement." With ByungKoo Kim. University of California-Davis. Political Science Research Workshop, April 2021.
- "Trade's Progressive Opposition." With Hyeon-Young Ro. Political Science Guest Speaker Workshop. Stanford University, January 2021.
- "Trade's Progressive Opposition." With Hyeon-Young Ro. International Relations Colloquium, University of Wisconsin-Madison, March 2020.
- "Nowhere to Go: FDI, Terror, and Market-Specific Assets." With Corina Simonelli. Political Science Seminar, Tulane University, February 2019.
- "Nowhere to Go: FDI, Terror, and Market-Specific Assets." With Corina Simonelli. Leitner Seminar, Yale University, February 2019.
- "Vanguards of Globalization: Political Organization and Action among America's Pro-trade Firms" PIEP Conference, Harvard University. December 2018.
- "Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization" University of Zurich. May 2018.
- "Vanguards of Globalization: A Portrait of Firms in America's Pro-Trade Coalition." Browne Center for International Politics, University of Pennsylvania. November 2017.
- "Globalizing the Supply Chain: FDI, Intermediates and Firm Support for Trade." PIPES, University of Chicago, February 2016.

CONFERENCE Papers

- "Uncovering and Explaining Strategies of Global Economic Engagement." With ByungKoo Kim. MPSA. April 2021.
- "Trade's Progressive Opposition." With Hyeon-Young Ro. IPES Conference. November 2020.
- "Trade's Progressive Opposition." With Hyeon-Young Ro. Political Economy of International Organizations. February 2020.
- "Supply Chain Linkages and the Extended Carbon Coalition." With Jared Cory and Michael Lerner. IPES Conference, November 2019.
- "The Politics of Reshoring." With Jieun Lee. APSA, August 2019
- "Trade's Progressive Opposition." With Hyeon-Young Ro. APSA, August 2019.
- "Nowhere to Go: FDI, Terror, and Market-Specific Assets." With Corina Simonelli. APSA, August 2019.
- "The Carbon Coalition." With Jared Cory and Michael Lerner. MPSA Conference, April 2019.
- "Intimidated Investors? Host Market and Industry Characteristics Shape FDI's Reaction to Terror." With Corina Simonelli. IPES Conference, November 2018.
- "Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization." MPSA Conference, April 2018.
- "The Service Economy: Understanding Sectoral Differences in Patterns of Lobbying for Trade in the U.S." With Leo Baccini and Steve Weymouth. PEIO Conference, February 2018.
- "Exports, Jobs, Growth! Congressional Hearings on US Trade Agree -ments." With Jieun Lee. APSA Conference, September 2017.
- "The Service Economy: Understanding Sectoral Differences in Patterns of Lobbying for Trade in the U.S." With Leo Baccini and Steve Weymouth. APSA Conference, September 2017.
- "Invisible No Longer: Service Firms in the Politics of Trade." With Leo Baccini and Steve Weymouth. MPSA Conference, April 2017.
- "Intellectual Property Provisions and Support for US Trade Agreements." PEIO Conference, January 2017.
- "Globalizing the Supply Chain: Firm and Industrial Support for US PTAs." IPES Conference, November 2016.
- "Intellectual Property Provisions and Support for US Trade Agreements." APSA Conference, September 2016.

FELLOWSHIPS AND AWARDS

The Eldersveld Prize, UM Department of Political Science, Spring 2018. \$500 honorarium.

University of Michigan Office of Research (UMOR) Faculty Grants and Award Program, Summer 2017

\$10496 grant from UMOR, LSA, UM Department of Political Science

Rackham Summer Research Grants Program, Summer 2014 Rackham Graduate School, Univ. of Michigan, with Jason Davis

The Senator Charles Sumner Dissertation Prize Department of Government, Harvard University, May 2013.

WCFIA Dissertation Completion Fellowship Complete stipend and tuition for academic year, 2012-13.

Graduate Student Associate, WCFIA, 2009-2011 and 2012-13.

Derek Bok Center Certificate of Distinction in Teaching Government 2001 (Spring 2010); Government 2000 (Fall 2009); Social Analysis 46 (Fall 2009); Social Analysis 46 (Spring 2009).

GSA Research Grant, WCFIA, 2010 and 2011.

IQSS Research Grant, 2010-2011.

Political Economy Fellowship, IQSS, 2008-2009 One semester tuition and stipend.

ACADEMIC ADVISING Dissertation Committees

Timm Betz. PhD, 2015. Texas A&M.

Ibrahim Gunay. PhD, 2016. SUNY Albany.

Adrian Shin. PhD, 2016. University of Colorado Boulder.

Maiko Heller. PhD, 2017. Research Consultant, Mediaplus.

Jason Davis. PhD, 2018. University of Florida.

Alton Worthington. PhD, 2019. Lecturer, Ford School of Public Policy.

Yilang Feng. PhD, 2019. University of Illinois Urbana-Champaign.

Jessica Sun. PhD, 2020. Emory University.

Jieun Lee. PhD, 2020. State University of New York at Buffalo.

Nicole Wu. PhD, 2020. University of Toronto.

Hyeon-Young Ro. PhD, 2021. Post-doc, Niehaus Center, Princeton.

Corina Simonelli. PhD, 2021. Bureau of Conflict and Stabilization Operations, US Department of State.

Jerry Qiushi Yu. PhD, 2021.

Samuel Baltz. PhD, 2021. MIT Election Data and Science Lab.

Hayden Jackson. PhD Candidate. Byung Koo Kim. PhD Candidate. ACADEMIC ADVISING

CONT.

*Undergraduate Honors Theses*Jack Hibbard, 2017-18.
Ethan Miles, 2017-18.

Zack Shulman, 2018-19. Kimberly Pulka, 2020-21.

GRADUATE TEACHING Government 2001: Advanced Quantitative Research Methodology

TF, Spring 2010, for Prof. Gary King

Government 2000: Introduction to Quantitative Methods

TF, Fall 2009, for Prof. Adam Glynn

SA 46: Thinking About Politics, A Rational Choice Approach

TF, Fall 2009, for Prof. Ken Shepsle TF, Spring 2008, for Prof. Ken Shepsle

HS A-51: The Modern World Economy, 1873-2000

TF, Fall 2008, for Prof. Jeff Frieden

Government 1740: International Law

TF, Summer 2008, for Prof. Beth Simmons TF, Fall 2007, for Prof. Beth Simmons

OTHER Writings

"Escape through Export: Can Access to Foreign Markets Help Women-Owned Enterprises?" *The Political Economist*, Fall 2016, Vol XII, Issue 2.

"Answer Key" for *Analyzing Politics: Rationality, Behavior and Institutions*, 2nd ed. Kenneth A. Shepsle. WW Norton & Company. 2010.